



Managed Service Provider Program Guide

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1. Program Overview

The Wiz Managed Service Provider Partner Program ("**Managed Service Program**") empowers participating Wiz Partners to deliver outsourced security services to their end Clients in relation to the implementation, administration, and ongoing management and support of the Wiz Platform. The Managed Service Program offers participating Partners access to a multi-tenant client management model (Wiz Tenant Manager), flexible commercial models, Partner-specific technical support, and additional resources that enable the delivery of differentiated cloud security Managed Services.

Program Guide

This Managed Service Provider Program Guide, including all terms, policies, guides, and other documents referenced or incorporated herein ("**Managed Service Guide**") describes the policies, benefits, and requirements applicable to the Managed Service Program and specifies the roles and responsibilities governing the business relationship between participating Partners and Wiz. Partner participation in the Managed Service Program is subject to and governed by (1) the Managed Service Provider Agreement and Wiz-Partner Orders placed thereunder, and (2) this Managed Service Guide (collectively, the "**Managed Service Program Documentation**"). Any capitalized but undefined terms contained in this Managed Service Guide have the meanings ascribed to them in the Managed Service Provider Agreement.

Wiz periodically makes changes and additions to the Managed Service Program which may not be reflected in the previous version that was in effect when a participating Partner initially joined the program. The contents of this Managed Service Guide are subject to the confidentiality obligations between participating Partner and Wiz. In order to participate in the Wiz Managed Service Program, Partners are required to participate and remain in good standing in the Wiz Services Program and may also, upon application and approval from Wiz, participate in the Wiz Reseller Program. Each Program Type has its own benefits and requirements described in the applicable Program Guides, and are subject to different terms and conditions.

Partner Eligibility

Participation in the Managed Service Program is by invitation only. To be eligible, Partners must meet the minimum requirements stated below upon admission and on an ongoing basis:

- Be an authorized Partner in good standing in the Wiz Services Program. Additionally, Partner must be in good standing in any other Program Types Partner elects to participate in.



- Employ two (2) full-time engineers carrying the Wiz Cloud Professional Engineer accreditation.
- Maintain a cloud security services practice with a 24x7x365 Security Operations Center (SOC) and technical support capability.
- Execute and maintain a valid **Managed Service Provider Agreement**, which is defined to be a contract with Wiz consisting of the Wiz Partner Terms and the Wiz Managed Service Provider Partner Schedule (or such equivalent agreements entered into between Wiz and Partner) authorizing Partner to participate in this Managed Service Program and to provide Managed Services to its Clients.

Partners accepted into the Managed Service Program shall then be required to meet the additional Program Type requirements defined in Section 2, below.

2. Program Requirements

Prerequisite Wiz Services Program Requirements

Given that participation and good standing in the Wiz Services Program is a prerequisite to participation in the Wiz Managed Service Program, Partners must maintain active membership in good standing in the Services Program in any Partner Tier, as set forth in the Services Guide.

Program Requirement Details

In addition to the requirements outlined in the Services Guide, participating Partners must meet the Managed Service Program Type requirements set forth below:

- Maintain a designated business, technical, marketing, and billing contact with Wiz at all times. To update your contact details, please email partner.operations@wiz.io with the updated information, and our Partner Operations team will update your records accordingly.
- Deliver Level 1 technical support to all Clients.
- Engage in Quarterly Business Reviews (QBRs) with Wiz to review accreditation status, desired business outcomes, and go-to-market strategies.
- Meet and maintain additional Managed Service accreditations outlined in the Training and Accreditation Requirement section below.
- Meet and maintain the Qualified Service Delivery requirements below.



Technical Support Requirements

Partners are responsible for the initial triage and basic troubleshooting of Client technical support issues related to the Wiz Platform, or ITIL Level 1 (“**L1**”) technical support. Any unresolved complex issues and break-fix incidents, or ITIL Level 2 (“**L2**”) and ITIL Level 3 (“**L3**”) issues, should be escalated to Wiz Support for investigation via the creation of a support ticket from within the affected Client tenant.

L1 – First-Line (Basic Triage & User Requests) Partner-led	The L1 support tier covers basic triage, and resolves known, common issues using Wiz’s comprehensive product documentation, knowledge bases, scripts, and the MIKA AI support assistant. Partners should resolve L1 issues independently. If an issue isn’t in the script, or is potentially a break-fix issue, it should be escalated to Wiz.
L2 – Second-Line (Advanced System Troubleshooting) Wiz-led	The L2 support tier is managed by Wiz support engineers that handle complex, troubleshooting issues and configuration analysis . They do not rely solely on scripts; instead, they use deeper technical knowledge, log analysis, and system investigation to find workarounds or identify bugs. Note that our MIKA AI Support model has embedded L2 troubleshooting workflows that automatically execute as soon as an MSP partner submits an L2 related question.
L3 – Third-Line (Engineering) Wiz-led	The L3 support tier covers root-cause engineering, code-level defect fixes, and infrastructure-level updates and therefore requires Wiz product experts and developers. They fix software bugs, apply patches, and handle deep infrastructure problems.

To enable participating Partners to successfully address Client technical support issues, each participating Partner is required to purchase the MSP-SUPPORT plan in connection with each Wiz-Partner Order, which is aligned to Wiz’s Customer Support Service Level Agreement available at <https://www.wiz.io/legal/legal-hub> or any successor site (the “SLA”). For all L2 and L3 issues, Partners will benefit from the Elite priority level tier as it relates to Support Availability and Initial Response Objectives. All references to “Customer” in the SLA shall be deemed references to Partner hereunder.

This MSP-SUPPORT plan enables participating Partners to submit L2 and L3 support tickets directly within the Wiz Platform and includes an advanced AI support capability (aka MIKA).



The MSP-SUPPORT plan is billed at a percentage of (1) under the PAYG model, Monthly Recurring Revenue (MRR), and invoiced monthly in arrears, or (2) under the Fixed-Term Service model, total Annual Contract Value (ACV), and invoiced annually in advance. The applicable percentage of MRR billed under the PAYG model is stated in the Wiz MSP Program PAYG Price List ("**PAYG Price List**"). The applicable percentage of ACV under the Fixed-Term Service model is stated in the relevant Wiz-Partner Order.

Training and Accreditation Requirements

Prior to acceptance by Wiz of a PAYG Tenant Provisioning Request or Wiz-Partner Order for Fixed-Term Service, participating Partners must meet and maintain the minimum number of distinct, full-time associates that have achieved the accreditations shown in the table below.¹

Accreditation Requirements
Two (2) x Wiz Cloud Pro Accreditations
Five (5) x Wiz Sales Professional Accreditations
Five (5) x Wiz Technical (Pre-Sales) Professional Accreditations
Five (5) x Wiz Demonstration Accreditations
Five (5) x Wiz MSP Program (Tenant Manager / MSP Support) Accreditations

¹ The Wiz Technical (Pre-Sales) Professional Accreditation and Wiz Demonstration Accreditation can be held by the same full-time associates. All other accreditations must be held by distinct, full-time associates.

To achieve these accreditations, participating Partners are provided access to Wiz Academy, which includes sales, technical pre-sales, and technical post sales online training courses required for technical competency on the Wiz Platform and Services. For detailed information regarding this training, please refer to the Training menu option on the home page of the Wiz Partner Portal.



Qualified Service Delivery

Partners are required to deliver continuous Managed Services to their Clients and to:

- Maintain a signed Client Agreement with each Client to provide Managed Services.
- Serve as the lead point of contact for Client inquiries and the primary party responsible for mitigating issues related to Wiz Platform usage.
- Perform Client satisfaction assessments at least once every six (6) months focusing on their Wiz-based technical support and Managed Service delivery. Partners must retain these records for potential Wiz review.
- The resale of Wiz is governed by the Wiz Reseller Program and not this Managed Service Program. The Managed Services cannot consist primarily of the standalone resale of the Services.

Wiz reserves the right to request confirmation that such qualified services are being provided to Clients.

3. Program Benefits

Prerequisite Wiz Services Program Benefits

Partners receive a wide range of benefits due to their participation in the Wiz Services Program. For a detailed description of the Services Partner Program benefits, please refer to the Services Program Guide.

Program Benefit Details

Partners participating in the Managed Service Program will receive the benefits listed in the table below. For a more comprehensive description of each benefit, please refer to the relevant section of this Managed Service Guide, Wiz Docs and/or the Partner Portal.

Benefit	Description
Flexible Billing Models	Leverage flexible, pay-as-you-go (PAYG) consumption billing, invoiced monthly in arrears, or purchase annual or multi-year subscriptions in advance for bespoke client implementations (Fixed-Term Service model).
Volume-based Price Discounts	Benefit from a specific volume-based discount model with lower per unit license fees at higher license volumes.
MDF Eligibility	Eligibility to receive market development funds (MDF) for Qualifying Activities.



Wiz Tenant Manager for Partners (PAYG model only)	Under the PAYG model, receive a unified control board showing aggregated Client tenant metrics, designed to streamline visibility, governance, and license allocation across Clients.
Wiz Partner Directory Listing	A publicly facing Wiz.io directory featuring Partners participating in the Managed Service Program, including but not limited to company name, logo, and MSP/MSS Service Type. This may also include sales and technical training accreditation achievement(s) and status.
Simple Client Tenant Provisioning Process (PAYG model only)	Under the PAYG model, Partner has the ability to request the provisioning of a new Client tenant via the completion of a simple form available within the Wiz Partner Portal.
Client Utilization Reporting (PAYG model only)	Under the PAYG model, client utilization data is available within Tenant Manager for the deployed Wiz Services.
Case Study Development (by invitation)	Wiz Marketing may (at Wiz's discretion) develop a customized video or print case study to be featured on Wiz.io and/or through other social media platforms.
Regional Partner Manager ("RPM") Support	Wiz will provide RPM support, to help provide strategic guidance and sales support intended to grow the managed service business. The RPM is an existing function within the Partner Team responsible for the overall strategic relationship and business growth with the Partner.
Partner Solutions Architect ("PSA") Support	Wiz will provide PSA support, to provide technical expertise intended to help accelerate Client success. PSA is an existing function within the Partner Team responsible for pre-sales technical guidance.
Wiz Partner Marketing Resource Eligibility	Enhanced co-marketing opportunities and joint GTM planning with an assigned Wiz Partner Marketing resource (subject to availability).
Partner Badge	Access to Wiz Managed Service Provider Partner Badge for marketing and promotional activities, available for download via the Partner Portal.



Flexible Purchase and Billing Models

Wiz provides purchasing and billing flexibility to participating Partners by offering two distinct commercial models under the Managed Service Program. Partners can elect to purchase PAYG, which is a consumption-based billing model under a one-to-many delivery model with Wiz Tenant Manager (the **"PAYG model"**).

Alternatively, Partners can elect to purchase Fixed-Term Services, which are provisioned on bespoke Client instances in a one-to-one delivery model and maximize Partner discounts (the **"Fixed-Term model"**).

Consumption – PAYG Model

To allow our Managed Service Providers to purchase Wiz core solutions in a manner aligned with industry standard managed service client billing, Wiz offers a consumption-based billing model. Under this PAYG model, Platform usage is billed monthly in arrears based on the consumption or usage calculations described in the Wiz Docs. Wiz will submit an invoice for each monthly billing period within ten (10) days from commencement of the subsequent calendar month. Fees are based on consumption across all Client tenants during the relevant billing period, and charged in accordance with the PAYG Price List published on the Partner Portal. Only items on the PAYG Price List can be purchased under the PAYG model.

Fixed-Term Model

Partners that execute a Wiz-Partner Order to procure Fixed-Term Services to provide a Managed Service to support a specific Client, will benefit from a fixed price discount off Wiz list price. The relevant Wiz-Partner Order will identify the specific Client, term, and volume commitments. Partners are prohibited from utilizing or reallocating Fixed-Term Services and/or associated support for any other Client or third party, or as part of the PAYG model.

The discount level shown in the table below is applied to Wiz's customer list price when Partners order Fixed-Term Services for available Wiz products, with the exception of Wiz Tokens. This discount does not apply to Wiz Tokens, which are discounted at seven (7) percent off customer price list, regardless of volume. For clarity, the customer price list is entirely separate and distinct from the PAYG Price List mentioned above. The minimum Fixed-Term Services commitment is one (1) year.

Managed Service Provider Discount Rate for Fixed-Term Services
40%



Discounts do not apply to professional services or paid technical support offerings (including the MSP-SUPPORT plan), or any other Wiz Services that are expressly excepted from discounting.

Market Development Fund Eligibility

Wiz may offer funding support to eligible Partners for Qualifying Activities that help drive sales of Wiz Services. To qualify for funding, all marketing activities must be pre-approved by your assigned Regional Partner Manager and Partner Marketing Manager via a Joint Marketing Plan. Qualifying Activities will be funded at the discretion of Wiz, and funding is not guaranteed. Wiz reserves the right to modify the Qualifying Activities or adjust the dollar amount of funding, at its sole discretion. All funds must be used for Qualifying Activities and not for general purposes. For detailed information, please refer to the Partner Marketing Development Fund Program Guide located on the Wiz Partner Portal.

Wiz Tenant Manager

The Wiz Tenant Manager solution addresses a core challenge of multi-tenant security – each tenant must remain isolated and autonomous, while providing program level visibility, governance, and operational efficiency. Wiz Tenant Manager centralizes security, governance, and license information across multiple managed Client tenants in a single view.

Available exclusively under the PAYG model, Wiz Tenant Manager enables authorized Tenant Manager Administrators to view aggregate performance metrics, create and manage tenant groups, enforce consistent global or tenant group policies, manage integrations and subscription allocations, and access managed Client tenants securely via a single click. Wiz Tenant Manager allows Partners to scale cloud security with confidence.

Additional Wiz Tenant Manager roles include a Tenant Group Analyst that can read and view dashboard, tenants, and policies within assigned tenant groups and can impersonate into member tenants, as well as a Tenant Group Reader with read-only access to dashboard, tenants, and policies within assigned tenant groups only. The Tenant Group Reader role cannot impersonate into member tenants. For detailed information, please refer to the Wiz Tenant Manager section of Wiz Docs (or its successor site).

Wiz Tenant Manager is not currently available for use in connection with the Fixed-Term model.

Wiz for Gov

Wiz Tenant Manager is not currently supported in the Wiz for Gov solution. Partners or Clients requiring Wiz for Gov will not be able to benefit from the PAYG model at this time, but can



instead transact under the Fixed-Term model.

Client Tenants in Multiple Regions

Managed Service implementations leveraging the PAYG model can manage Client tenants from different regions, provided Wiz supports sales activities in those regions (as set forth in the Wiz Authorized Sales Territory Policy for Managed Services Partners).

Combination of Different Tenant Types

Wiz Tenant Manager is not currently able to support the combination of PAYG model and Fixed-Term model tenants. Partners utilizing the Fixed-Term model are provided a bespoke Client tenant that must be administered independently from the PAYG model and Wiz Tenant Manager solution.

4. Other Program Information

Partner Portal

The Wiz Partner Portal is a central resource for program updates and promotions, as well as materials such as sales tools, marketing resources, Client tenant provisioning requests, and training. Partners can request an account at <https://Partners.wiz.io/prm/English/s/applicant>.

Order Management

PAYG Model Order Management

Partners who wish to leverage the PAYG model, with arrears-based billing based on actual aggregate license utilization across all managed Client tenants, will be provided with a zero dollar Wiz-Partner Order upon execution of the Managed Service Provider Agreement.

The PAYG Wiz-Partner Order will include subscriptions to the MSP-SUPPORT and MSP-PAYG SKUs. MSP-PAYG SKUs currently¹ include:

- Wiz Cloud Advanced
- Wiz Code
- Wiz Defend Ingestion
- Wiz Sensor
- Wiz Tenant Manager

Upon execution of this initial Wiz-Partner Order and the receipt by Wiz of a blanket Purchase

¹ Wiz may add new SKUs from time to time by making updates to the PAYG Price List.



Order in the amount of at least \$100,000, which will help to ensure timely monthly payments, Wiz will create the Wiz Tenant Manager instance, under which participating Partners can request unlimited Client tenants.

Note that the blanket Purchase Order represents a funding limit rather than a commitment to spend the full Purchase Order amount. If the Partner does not consume the entire Purchase Order amount by the Subscription End Date reflected in the Wiz-Partner Order, they are not obligated to pay the remaining balance. Once the Partner reaches 80% utilization of the current Purchase Order, the Partner must provide a new Purchase Order in the amount of at least \$100,000 to ensure there is sufficient coverage for continued license consumption.

The target Wiz Tenant Manager provisioning timeframe is within five (5) business days from receiving the signed Wiz-Partner Order and corresponding Blanket Purchase Order. Partner must sign a new Wiz-Partner Order and issue a new Blanket Purchase Order in the amount of at least \$100,000 at each annual renewal.

When Client tenants are approved and linked to a Partner's Wiz Tenant Manager (refer to the Client Tenant Provisioning section below), Wiz will begin to capture the daily utilization of Wiz Services in that tenant for use to calculate consumption and fees payable. For the first and final active program months, the billing period may be pro-rated based upon the initial Client tenant activation and expiration or termination dates.

Wiz MSP PAYG billing is based upon a tiered (aka marginal) volume model, a progressive rate where units are billed according to the specific volume bands they fall into. For example, if a Partner's aggregate license use for a PAYG solution falls in the third PAYG Price List volume tier for that solution, the Partner will pay the initial tier unit price for the number of units in the initial tier, the second tier unit price for the number of units in that tier, and the third tier unit price for the remaining units. The usage metrics for calculation of billable units and associated PAYG Fees are described in Wiz Docs.

Wiz reserves the right to modify the pricing for existing products on the PAYG Price List, or remove products from the PAYG Price List, at any time, upon at least ninety (90) days prior written notification to Partners. Wiz reserves the right to add new Wiz products to the PAYG Price List, and/or additional volume discount tiers, at any time, without prior written notification.



Fixed-Term Model Order Management

Partners can purchase subscriptions for any Wiz Services for delivery in a one-to-one model to leverage the price discount set forth above. Under this Fixed-Term model, Partners will receive a quote from the appropriate Wiz Account Executive for the applicable Services. If approved by the Partner, the quote can be executed as a Wiz-Partner Order for Fixed-Term Service. Additional subscriptions or Services can be procured, via subsequent Wiz-Partner Orders, throughout the initial fixed-term commitment. In the case of overutilization under the Fixed-Term model, overages will be evaluated for a true-up order, via a follow-up sales process engagement with your Wiz Account Executive.

Client Tenant Provisioning

PAYG Model

Partners that leverage the PAYG model can request the provisioning of unlimited Client tenants to their Wiz Tenant Manager instance. Partners may only request a Client tenant and otherwise provide Managed Services to Clients approved by Wiz in accordance with the Wiz MSP Client Tenant Provisioning Request process, available on the Wiz Partner Portal.

Wiz aims to respond to each completed MSP Provisioning Request Form within three (3) business days, with a decision or request for additional information. Wiz reserves the right to reject any Proposed Client and/or Client Tenant Request at its sole discretion.

To access the list of Clients that have been authorized for provisioning within Wiz Tenant Manager, a user with Tenant Manager Admin credentials can click on the "Add New Tenant" button in the top right hand portion of the Wiz Tenant Manager Home page and request the appropriate Client "Account Name" from the list of available tenants to be provisioned. The Client tenant will be available for use within one (1) business day from the date it is selected.

Fixed-Term Model

Partners utilizing the Fixed-Term model should discuss potential Client opportunities with their Regional Partner Manager and corresponding Regional Account Executive, to ensure sufficient time for necessary KYC and due diligence checks.

Partner's execution of a Wiz-Partner Order for Fixed-Term Services (and, if applicable, receipt of the corresponding Purchase Order from Partner) will trigger the provisioning of a bespoke Client tenant. Once created, a Welcome Email will be sent to the designated technical contact supplied to our Partner Operations team, per the Program Requirement Details section above.



Tenant Manager is not applicable to Fixed-Term Service orders. To manage the bespoke Client tenant, authorized Permitted Users must login to this separate and distinct Client tenant.

For Fixed-Term Services, Wiz aims to complete tenant provisioning on the later of the start date specified in the Wiz-Partner Order, or five (5) business days from the date of Wiz-Partner Order execution. If Partner requires a Purchase Order, Wiz aims to complete tenant provisioning within five (5) business days from the receipt date of the Purchase Order, or Wiz-Partner Order execution, whichever is later.

Granting Access to Client Tenants

Partners may grant default 'read-only' access to Client users, in either a PAYG or Fixed-Term Service implementation, provided that the Client user email address matches the Client tenant domain. If elevated Client access rights are required for co-managed implementations, the Partner must request Wiz's approval by submitting a support ticket. Partner shall not grant elevated access rights to Client users without Wiz's prior approval.

Client Flow-Up Requests

Wiz will not consider Client flow-up requests (including but not limited to back-to-back contract terms) or Client-specific requirements under the program.

Wiz Authorized Sales Territories

The Wiz Authorized Sales Territory Policy for Managed Services Partners defines specific geographic, country, and industry restrictions applicable to Managed Service Partners. This includes market segments in which partnering activities are restricted or prohibited. Partners must ensure compliance with this Policy at all times, including when marketing or providing Managed Services. Partners may only submit provisioning requests for Clients or Prospective Clients with a sell-to address in an authorized country and that operate within an authorized industry and market segment. Wiz reserves the right to reject any request that fails to comply with Policy restrictions or conditions.

Inactive Partners

To maintain active program status, Partners must demonstrate ongoing client management and promotion engagement. Partners that have not submitted a Wiz Client tenant provisioning request under the PAYG model, nor entered into any Wiz-Partner Orders for Fixed-Term Services, within a six (6) month period from their execution of the Managed Service Provider Agreement or within any rolling twelve (12) month period thereafter, may be downgraded to "Inactive" status at Wiz's discretion. Inactive Partners will lose access to the Wiz Partner Portal.



Excluded Products

Participating Partners should observe these availability guidelines regarding Wiz Services, which vary depending on the selected commercial model:

PAYG Model: For Partners utilizing the PAYG model, procurement is restricted to those specific solutions identified on the published PAYG Price List.

Fixed-Term Model: In connection with Wiz-Partner Orders for Fixed-Term Services, certain offerings are currently ineligible for the Managed Service Program, including Wiz One, Wiz Go, Wiz Go Starter, Mandiant Threat Defense, and Dedicated Wiz Data Center.

Authorization & Brand Assets

Partner acknowledges and agrees that Wiz may use their name, contact details, logo, and any other information provided to Wiz by Partner in any partner directories or websites operated by Wiz for the purposes of promoting Partner's participation in the Managed Service Program. If Partner provides any written or recorded case studies or testimonials ("**Case Studies**") to Wiz for inclusion in the partner directories, services catalogs, or websites operated by Wiz, Partner authorizes Wiz to use, reproduce, display, distribute, and translate the Case Studies. To the extent such Case Studies include the name, logo, or information relating to Prospective Customers or Customers, Partner agrees that it has obtained all necessary consents to provide the same to Wiz and to grant Wiz the rights set forth in this section.

5. Rules of Engagement

Wiz maintains its Rules of Engagement for both our Partners and Wiz employees alike, ensuring that we are instituting best joint sales and marketing practices to build a trusted relationship based on integrity and collaboration. It is important that everyone comply with these Rules of Engagement at all times. The Rules of Engagement can be found on the Partner Portal.

6. Compliance With Program Terms

Participating Partners must comply with the Services Program Guide, this Managed Service Guide, and all other incorporated Wiz policies at all times when conducting activities under the Managed Service Program. This includes the granting of Client access to the Wiz Platform and provisioning request processes, Managed Service pricing, promotions and marketing, and interaction with existing and Prospective Clients.



Periodic Reviews

Partner compliance with the Managed Service Program requirements will be measured on an ongoing basis. Wiz may conduct annual reviews of participating Partner compliance with the terms of the Managed Service Program ("**Annual Compliance Review**").

Consequence of Noncompliance

If Wiz determines that a participating Partner is not meeting Managed Service Program requirements and/or is not in compliance with the Managed Service Guide, Wiz may in its sole discretion take such remedial steps as it considers appropriate, which may include one or more of the following measures:

1. Partner may be required to complete remediation steps, such as completing additional training and accreditation on Wiz Services, or other corrective actions;
2. Partner may be suspended from provisioning or requesting additional Client tenants and/or from entering into any additional Fixed-Term Service orders;
3. Partner may be suspended or terminated from the Managed Service Program, including the suspension of all ongoing sales and marketing activities;
4. Partner may also face immediate suspension or termination from the Wiz Partner Alliance (for material violations); and
5. Other actions where appropriate.

7. Program Updates and Revisions

Wiz reserves the right to update and revise the Managed Service Program from time to time, including this Managed Service Guide and any terms, policies, guides, and other documents referenced or incorporated herein. Wiz will use commercially reasonable efforts to communicate such changes to Partner through e-mail, through notices placed on the Partner Portal, or through informational webinars.

8. Acting with Ethics and Integrity

Wiz, as a Google company, is committed to conducting business ethically, honestly, fairly, lawfully, and with integrity. We expect our Partners to operate in full compliance with all applicable laws and regulations and adhere to the principles outlined in the Wiz Partner Code of Conduct. In particular, all Partners must conduct business in a manner consistent with all applicable laws and regulations relating to anti-bribery and anti-corruption, sanctions, export controls, fair competition, and any other laws relating to the ethical conduct of business. To protect this partnership, participation in the Wiz Partner Alliance requires full adherence to Wiz's (and Google's) due diligence process. All partners are expected to complete initial background evaluations, provide complete and accurate responses to any compliance questionnaires, and participate in periodic compliance reviews and any required compliance



training. Adhering to these requirements is not merely a contractual formality, but an ongoing operational commitment. Operating with complete legal integrity safeguards our joint business ecosystem, ensures transparent operations, and preserves customer trust across every market we serve.

9. Resources

The following resources, available on the Wiz Partner Portal at <https://partners.wiz.io/English/> (or any successor sites) are incorporated into this Managed Service Guide by this reference:

- Wiz Partner Rules of Engagement
- Wiz Partner Market Development Fund Guidelines
- Wiz MSP Program PAYG Price List
- Wiz Authorized Sales Territory Policy for Managed Services Partners

The resources linked below (or any successor sites) are also incorporated into this Managed Service Guide by this reference:

- [Wiz Partner Code of Conduct](#)
- [Wiz Customer Support Service Level Agreement](#)
- [Wiz Docs](#)

10. Questions?

For questions related to the Wiz Managed Service Program, please contact your Partner Relationship Manager, or send an email to Partner-programs@wiz.io.